

## 6. FEES AND OTHER COSTS

### DID YOU KNOW?

Small differences in both investment performance and fees and costs can have a substantial impact on your long-term returns.

For example, total annual fees and other costs of 2% of your account balance rather than 1% could reduce your final return by up to 20% over a 30-year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or provision of better member services justify higher fees and costs. You or your employer, as applicable, may be able to negotiate to pay lower fees<sup>1</sup>. Ask the fund or your financial adviser.

### TO FIND OUT MORE

If you would like to find out more, or see the impact of the fees based on your own circumstances, the Australian Securities and Investment Commission (ASIC) website ([moneysmart.gov.au](http://moneysmart.gov.au)) has a superannuation calculator to help you check out different fee options.

The information in this document forms part of the Product Disclosure Statement (PDS), dated 1 July 2023 for the Active Super Accumulation Scheme. This document is dated 1 July 2023 and is available free of charge at [activesuper.com.au/PDS](http://activesuper.com.au/PDS) or from Member Care on 1300 547 873.

This fact sheet shows fees and other costs that you may be charged. These fees and other costs may be deducted from your money, from the returns on your investment or from the assets of the superannuation entity as a whole.

Other fees, such as activity fees, advice fees for personal advice and insurance fees, may also be charged, but these will depend on the nature of the activity, advice or insurance chosen by you. Entry and exit fees cannot be charged.

Taxes, insurance fees and other costs relating to insurance are set out in another part of this document. You should read all the information about fees and other costs because it is important to understand their impact on your investment.

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<sup>1</sup> The Trustee is required by law to provide the above statement in a PDS. It is important to note that the fees and costs cannot be negotiated.

## FEES AND COSTS SUMMARY

### Active Super Accumulation Scheme

TYPE OF FEE OR COST	AMOUNT	HOW AND WHEN PAID
<b>ONGOING ANNUAL FEES AND COSTS<sup>2</sup></b>		
<b>Administration fees and costs</b>	\$66.04 p.a. (\$1.27 per week) AND 0.24% p.a.	Dollar-based and percentage-based administration fees are deducted from your account monthly.
<b>Investment fees and costs<sup>3</sup></b>	<b>Active Super Lifestage Product</b> From 0.68% to 0.77% p.a.  <b>Choice options</b> From 0.20% to 0.77% p.a.  The amount varies according to the option you are invested in. Refer to page 5 for more information.	Investment fees and costs are paid from the Fund's assets and reflected daily in the unit price. The investment fee you pay will depend on how your super is invested.
<b>Transaction costs</b>	<b>Active Super Lifestage Product</b> 0.06% p.a. for all options  <b>Choice options</b> From 0.00% to 0.07% p.a.  The amount varies according to the option you are invested in. Refer to page 5 for more information.	Transaction costs are paid from the Fund's assets and reflected daily in the unit price. The Transaction cost you pay will depend on how your super is invested.
<b>MEMBER ACTIVITY RELATED FEES AND COSTS</b>		
<b>Buy-sell spread</b>	Nil	Not applicable.
<b>Switching fee</b>	Nil	Not applicable.
<b>Other fees and costs<sup>4</sup></b>	<ul style="list-style-type: none"> <li>Insurance fees.</li> <li>Personal advice fees.</li> </ul> <p>Refer to <i>Additional explanation of fees and costs</i> for more information on other fees and costs.</p>	<ul style="list-style-type: none"> <li>Deducted directly from your account each month.</li> <li>Personal advice fees are deducted from your account based on your agreement with the financial planner. No advice fees are charged for providing general advice.</li> </ul>

<sup>2</sup> If your account balance is less than \$6,000 at the end of the year, certain fees and costs charged to you in relation to administration and investment are capped at 3% of the account balance. Any amount charged in excess of that cap will be refunded to you.

<sup>3</sup> Investment fees and costs includes an estimated amount of between 0.18% and 0.22% for performance fees, depending on the investment options you are invested in (please refer to the *Performance fees* section on page 5).

<sup>4</sup> Please refer to the *'Financial planning (advice fee)'* section on page 7 and the *'Additional explanation of fees and costs'* on page 4 for more information. For details of insurance fees please read the PDS and the *Insurance in super* fact sheet.

## EXAMPLE OF ANNUAL FEES AND COSTS FOR SUPERANNUATION PRODUCTS

This table gives an example of how the ongoing annual fees and costs for the Accelerator Lifestage option for this superannuation product can affect your superannuation investment over a one-year period. You should use this table to compare this superannuation product with other superannuation products.

Example – Accelerator Lifestage option		Balance of \$50,000
Administration fees and costs	\$66.04 p.a. AND 0.24% p.a.	For every \$50,000 you have in the pension product, you will be charged or have deducted from your investment <b>\$120.00</b> in administration fees and costs, plus <b>\$66.04</b> regardless of your balance.
<b>PLUS</b> Investment fees and costs	0.77% p.a.	<b>AND</b> you will be charged or have deducted from your investment <b>\$385.00</b> in investment fees and costs.
<b>PLUS</b> Transaction costs	0.06% p.a.	<b>AND</b> , you will be charged or have deducted from your investment <b>\$30.00</b> in transaction costs.
<b>EQUALS</b> Cost of product		If your balance was \$50,000 at the beginning of the year, then for that year you will be charged fees and costs of <b>\$601.04</b> for the superannuation product.

Note: Additional fees may apply. The above example is illustrative only and the actual amounts charged will be shown on your member statements and in the Annual Report.

## COST OF PRODUCT FOR ONE YEAR

The cost of product gives a summary calculation about how ongoing annual fees and costs can affect your superannuation investment over a one-year period for all superannuation products and investment options. It is calculated in the manner shown in the Example of annual fees and costs.

The cost of product information assumes a balance of \$50,000 at the beginning of the year. (Additional fees such as a buy-sell spread may apply: refer to the 'Fees and costs summary' for the relevant superannuation product or investment option.)

You should use this figure to help compare superannuation products and investment options.

ACTIVE SUPER LIFESTAGE PRODUCT	COST OF PRODUCT
Accelerator	\$601.04

Accumulator	\$566.04
Appreciator	\$556.04
<b>INVESTMENT OPTION</b>	<b>COST OF PRODUCT</b>
High Growth	\$601.04
Balanced	\$566.04
Conservative Balanced	\$556.04
Conservative	\$526.04
Managed Cash	\$286.04

## ADDITIONAL EXPLANATION OF FEES AND COSTS

### Administration fees and costs

Active Super charges two administration fees:

1. Dollar-based fee: we charge \$1.27 per week (\$66.04 p.a.). This is deducted directly from your account balance; and
2. Percentage-based fee: we charge a fee of 0.24% p.a. that is paid from your account on the last Friday of the month.

### Transaction costs

Transaction costs include explicit transaction costs such as brokerage, settlement costs or stamp duty, as well as buy sell spreads charged by our investment managers or in underlying investment vehicles.

Transaction costs in respect of all investment options are an estimate based on the explicit transaction costs incurred by the Fund and underlying investment vehicles over the year ended 30 June. These estimates are based on information provided by our investment managers and custodian and reflect actual amounts for the year ended 30 June 2023 where available and some estimated components.

The actual amount of transaction costs that you will incur in the current and subsequent financial year(s) depends on the investment option(s) you are invested in. The transaction costs range from 0.00% to 0.07% p.a. as shown in the table below.

### Investment fees and costs

Investment fees and costs are those fees that relate to the investment of the assets of Active Super. These fees are incurred directly by the Trustee for the exercise of care and expertise in the investment of those assets and may include management fees, transactional and operational costs, performance related fees and custody fees.

Investment fees are paid from Active Super's assets prior to unit prices being calculated. Based on information provided by the investment managers we invest with, estimated investment fees and costs incurred in the Fund's underlying investments range from 0.20% to 0.77% p.a. as shown in the table below.

INVESTMENT OPTION	INVESTMENT FEES AND COSTS	ADMINISTRATION FEES AND COSTS	TRANSACTION COSTS	TOTAL P.A.
<b>MySuper product</b>				
Accelerator	0.77%	\$1.27 p.w. + 0.24%	0.06%	1.07% + \$66.04
Accumulator	0.70%	\$1.27 p.w. + 0.24%	0.06%	1.00% + \$66.04
Appreciator	0.68%	\$1.27 p.w. + 0.24%	0.06%	0.98% + \$66.04
<b>Choice investment options</b>				
High Growth	0.77%	\$1.27 p.w. + 0.24%	0.06%	1.07% + \$66.04
Balanced	0.70%	\$1.27 p.w. + 0.24%	0.06%	1.00% + \$66.04
Conservative Balanced	0.68%	\$1.27 p.w. + 0.24%	0.06%	0.98% + \$66.04
Conservative	0.61%	\$1.27 p.w. + 0.24%	0.07%	0.92% + \$66.04
Managed Cash	0.20%	\$1.27 p.w. + 0.24%	0.00%	0.44% + \$66.04

The investment and transaction fees and costs shown above are provided as indicative costs only, include reasonable estimates and are subject to change.

### Performance fees

The Trustee has performance fee agreements with certain investment managers, which are closely monitored.

Performance fees are payable when investment returns exceed an investment manager's benchmark and form part of the investment fees and costs. Generally, these fees are calculated as a percentage of the investment returns that exceed an agreed level of return. If the investment returns are below each manager's benchmark, no performance fee is payable until the underperformance has been made up.

The table below includes performance fees for each option averaged over the five financial years to 30 June 2023.

ACTIVE SUPER LIFESTAGE	PERFORMANCE FEES (%)
Accelerator	0.22%
Accumulator	0.18%

CHOICE INVESTMENT OPTIONS	PERFORMANCE FEES (%)
High Growth	0.22%
Balanced	0.18%

Appreciator	0.18%
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Conservative Balanced	0.18%
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Conservative	0.15%
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Managed Cash	0.08%
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### Buy-sell spread

A buy-sell spread is the costs associated with investing in, switching between or withdrawing from the investment options.

All costs associated with any of these transactions (including brokerage and commission) are taken into account at the time of valuation for the investment option. Currently Active Super does not apply a buy-sell spread for any of these transactions; however, buy-sell spreads are charged by the managers of some external funds that the Fund invests in.

### Tax deductions for fees and insurance

The total administration and insurance fees that you have paid, will have a rebate of 15% and this will reduce the contributions tax you pay to the ATO.

The resulting tax benefit will be applied to your account by way of a reduction in contributions tax.

For more information on taxation, please read the *How super is taxed* fact sheet.

### Charges paid to investment managers

Investment management fees and other charges may be paid by the Trustee out of the Fund's assets.

All investment management fees and charges are deducted from the gross investment returns prior to the net investment return for each strategy being declared.

### Information on abnormal expenses

The costs set out in this fact sheet do not incorporate an allowance for abnormal expenses (if any) to which the Trustee is entitled to be reimbursed from Active Super. As at the date of this fact sheet, we do not anticipate any abnormal expenses to be paid.

### Changes to fees and costs

Active Super operates on a profit-to-members basis. The Trustee can change the amount of fees which apply without your consent, but we will provide you with at least 30 days' notice as required by law if there is a material increase in the fees we charge you.

## Insurance fee

Other fees such as insurance fees may also be charged. These fees are dependent on the insurance provided. Please refer to the *Insurance in your super* fact sheet for more information.

## Financial planning fee (Advice fee)

Authorised representatives of Active Super receive remuneration by means of salary only. No commission is paid by Active Super or members.

If you consult a financial planner, Active Super will charge a direct fee for some financial planning services. It is important to note that not all financial advice will incur a fee, and in many cases, there may be no charge. Whether or not a fee applies will depend upon the scope of the financial advice you require. Your financial planner will discuss any fees payable when meeting with you and, if a fee is applicable, will advise you of the fee and seek your agreement before proceeding with the advice.

## DEFINED FEES

This section defines the different fees and costs that can be charged to superannuation accounts. The fee definitions are prescribed by law and can also be found on our website at [activesuper.com.au/factsheet/general/fees-sis-definitions-and-how-active-super-applies-them/](https://activesuper.com.au/factsheet/general/fees-sis-definitions-and-how-active-super-applies-them/) Not all of the following charges will apply to your Active Super account.

### Activity fees

A fee is an **activity fee** if:

- a. the fee relates to costs incurred by the trustee of the superannuation entity that are directly related to an activity of the trustee:
  - i. that is engaged in at the request, or with the consent, of a member; or
  - ii. that relates to a member and is required by law; and
- b. those costs are not otherwise charged as administration fees and costs, investment fees and costs, transaction costs, a buy-sell spread, a switching fee, an advice fee or an insurance fee.

### Administration fees and costs

**Administration fees and costs** are fees and costs that relate to the administration or operation of the superannuation entity and include costs incurred by the trustee of the entity that:

- a) relate to the administration or operation of the entity; and
- b) are not otherwise charged as investment fees and costs, a buy-sell spread, a switching fee, an activity fee, an advice fee or an insurance fee.

### Advice fees

A fee is an **advice fee** if:

- a. the fee relates directly to costs incurred by the trustee of the superannuation entity because of the provision of financial product advice to a member by:
  - i. a trustee of the entity; or
  - ii. another person acting as an employee of, or under an arrangement with, the trustee of the entity; and
- b. those costs are not otherwise charged as administration fees and costs, investment fees and costs, a switching fee, an activity fee or an insurance fee.

### Buy-sell spreads

A **buy-sell spread** is a fee to recover costs incurred by the trustee of the superannuation entity in relation to the sale and purchase of assets of the entity.

*Active Super does not apply a buy-sell spread for any of these transactions.*

### Exit fees

An **exit fee** is a fee, other than a buy-sell spread, that relates to the disposal of all or part of members' interests in a superannuation entity.

*Active Super does not charge exit fees.*

### Investment fees and costs

**Investment fees and costs** are fees and costs that relate to the investment of the assets of a superannuation entity and include:

- a) Fees in payment for the exercise of care and expertise in the investment of those assets (including performance fees); and
- b) Costs incurred by the trustee of the entity that:
  - i) relate to the investment of assets of the entity; and,
  - ii) are not otherwise charged as administration fees and costs, a buy-sell spread, a switching fee, an activity fee, an advice fee or an insurance fee.

### Switching fees

A **switching fee**, for a MySuper product is a fee to recover the costs of switching all or part of a member's interest in a superannuation entity from one class of beneficial interest in the entity to another.

A **switching fee** for a superannuation product other than a MySuper product, is a fee to recover the costs of switching all or part of a member's interest in the superannuation entity from one investment option or product in the entity to another.

*Active Super does not charge switching fees.*

### Transaction costs

**Transaction costs** are costs associated with the sale and purchase of assets of the superannuation entity other than costs that are recovered by the superannuation entity charging buy-sell spreads.

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